



Next-Generation Insurance: AI for Solvency II and IFRS 17

White Paper of Fermac Risk

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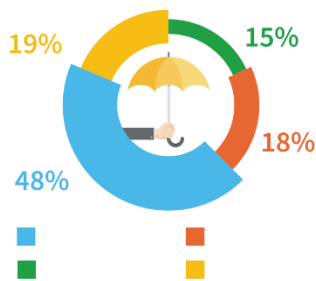
Foreword

The insurance industry is undergoing a profound transformation, driven by the emergence of new risks, evolving regulatory frameworks, and the rapid advancement of technology. In this dynamic landscape, insurers face the challenge of effectively managing risk while complying with complex regulations such as Solvency II and IFRS 17. Traditional risk management approaches, while still relevant, are no longer sufficient to navigate the intricacies of the modern insurance environment. This is where the integration of artificial intelligence (AI) and quantum computing comes into play, offering insurers powerful tools to revolutionize their risk management practices.

This course, "Innovative Risk Management: AI and Quantum Insights for Solvency II & IFRS 17," explores the cutting-edge techniques and methodologies that are transforming risk management in the insurance industry. By harnessing the power of AI and quantum computing, insurers can gain unprecedented insights, improve decision-making, and unlock new opportunities for risk assessment, capital management, and regulatory compliance.

1. AI and Quantum Computing in Insurance and Financial Risk Modeling

INSURANCE AND PROTECTION



AI, Generative AI (GEN AI), and quantum computing are emerging technologies that can revolutionize the modeling of insurance and financial risks, particularly in the context of regulatory frameworks such as Solvency II and IFRS 17. Let's explore how these technologies can be applied in this domain:

AI in Insurance and Financial Risk Modeling:

AI techniques, such as machine learning and deep learning, can enhance the accuracy and efficiency of risk modeling processes.

Predictive modeling:

AI algorithms can analyze large volumes of historical data to identify patterns and predict future risks, such as claims frequency, severity, or policyholder behavior.

Underwriting and pricing:

AI models can assist in risk assessment and premium pricing by considering a wide range of risk factors and optimizing pricing strategies.

Claims management:

AI can streamline claims processing by automating tasks, detecting fraudulent claims, and improving the accuracy of reserving estimates.

Asset-liability management:

AI can optimize asset allocation and help insurers meet their obligations under Solvency II and IFRS 17 by considering market risks, liquidity risks, and capital requirements.

Generative AI (GEN AI) in Insurance and Financial Risk Modeling:

GEN AI, such as Generative Adversarial Networks (GANs) and Variational Autoencoders (VAEs), can generate synthetic data that mimics the characteristics of real-world insurance and financial data.

Synthetic data generation:

GEN AI can create realistic synthetic datasets for risk modeling, augmenting limited historical data and improving the robustness of models.

Scenario generation:

GEN AI can generate plausible future scenarios, such as economic conditions or catastrophic events, to stress-test insurance and financial risk models.



Data augmentation:

GEN AI can enrich existing datasets by generating additional samples, helping to address data scarcity and improve model performance.

Fraud detection:

GEN AI can generate synthetic examples of fraudulent activities, enabling the development of more effective fraud detection models.

Quantum Computing in Insurance and Financial Risk Modeling:

Quantum computing harnesses the principles of quantum mechanics to perform complex computations faster than classical computers.

Optimization problems:

Quantum algorithms, such as quantum annealing or quantum approximate optimization algorithms (QAOA), can solve complex optimization problems in insurance and finance, such as portfolio optimization or risk allocation.

Simulation and scenario analysis:

Quantum computers can perform large-scale simulations and scenario analyses, enabling insurers to assess the impact of various risk factors on their financial positions.

Machine learning enhancement:

Quantum machine learning algorithms can potentially speed up the training of AI models and improve their performance in risk modeling tasks.

Cryptography and data security:

Quantum cryptography can enhance the security of sensitive insurance and financial data, ensuring compliance with regulatory requirements.

Integration with Solvency II and IFRS 17:

Solvency II and IFRS 17 are regulatory frameworks that require insurers to assess and manage their risks effectively. AI, GEN AI, and quantum computing can support compliance with these frameworks by:

- Improving the accuracy and granularity of risk calculations and capital requirements.
- Enhancing the modeling of complex liabilities, such as long-term insurance contracts, under IFRS 17.
- Supporting the generation of risk scenarios and stress testing required by Solvency II.

- Optimizing asset allocation and managing market risks in line with Solvency II requirements.
- Automating reporting and disclosure processes, ensuring timely and accurate compliance.

It's important to note that the adoption of AI, GEN AI, and quantum computing in insurance and financial risk modeling is still in the early stages. Insurers and financial institutions need to invest in research, talent development, and infrastructure to harness these technologies' full potential. Collaboration with technology providers, academia, and regulators is crucial to ensure reliable and compliant implementation of these advanced techniques.

As the insurance and financial industries continue to evolve, integrating AI, GEN AI, and quantum computing in risk modeling will likely become increasingly important. These technologies can enhance risk assessment, improve decision-making, and strengthen insurers' and financial institutions' resilience to complex and evolving risks.

2. The valuation of technical provisions in life and non-life insurance

INSURANCE PAYMENTS



The valuation of technical provisions in life and non-life insurance involves estimating the future liabilities associated with insurance policies. Here are some commonly used approaches for valuing technical provisions in both life and non-life insurance:

Life Insurance: Gross Premium Valuation (GPV):

- GPV is a prospective valuation method that considers the present value of future benefits and expenses, offset by the present value of future gross premiums.
 - It considers mortality rates, surrender rates, expenses, and investment returns to project future cash flows.



- The GPV method is commonly used for long-term life insurance contracts, such as whole-life or endowment policies.

Net Premium Valuation (NPV):

- NPV is like GPV but considers only the present value of future benefits and expenses without considering future premiums.
- It assumes the premiums are sufficient to cover the benefits and expenses over the policy term.
- NPV is often used for shorter-term life insurance contracts or when the premium is not expected to change significantly over time.

Discounted Cash Flow (DCF) Method:

- The DCF method involves projecting future cash inflows (premiums) and outflows (benefits and expenses) associated with a life insurance policy.
- These cash flows are then discounted to the present value using an appropriate discount rate.
- The DCF method allows for more detailed modeling of cash flows and can incorporate various assumptions and scenarios.

Stochastic Modeling:

- Stochastic modeling involves generating multiple scenarios of future outcomes based on probability distributions of key variables, such as mortality rates, interest rates, and policyholder behavior.
- It uses techniques like Monte Carlo simulation to generate a range of possible outcomes and assess the variability and uncertainty in the valuation of technical provisions.
- Stochastic modeling can provide a more comprehensive view of the risks and potential outcomes associated with life insurance liabilities.

Non-Life Insurance: Chain Ladder Method:

- The chain ladder method is a widely used deterministic approach for estimating the ultimate claims cost in non-life insurance.
- It involves analyzing historical claims development patterns to project future claims payments.
- The method assumes that the claims development pattern remains consistent over time and uses

development factors to estimate the ultimate claims cost.

Bornhuetter-Ferguson Method:

- The Bornhuetter-Ferguson method combines the chain ladder method with an a priori estimate of the ultimate claims cost.
- It uses the expected loss ratio or an external benchmark to estimate the ultimate claims cost and then blends it with the claims development patterns observed in the historical data.
- This method is useful when the claims experience is limited or when there are significant changes in the underlying risks.

Frequency-Severity Modeling:

- Frequency-severity modeling separately models the frequency (number) and severity (average cost) of claims.
- It involves fitting probability distributions to the historical claims frequency and severity data and then combining them to estimate the overall claims cost.
- This approach allows for a more granular analysis of the underlying risk factors and can handle changes in claims patterns or policy characteristics.

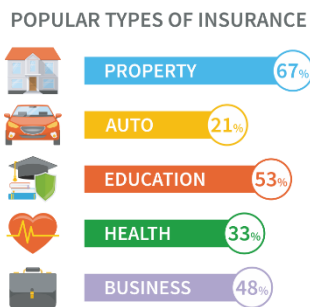
Stochastic Reserving:

- Stochastic reserving techniques, such as bootstrapping or Bayesian methods, incorporate uncertainty into estimating claims reserves.
- These methods generate a range of possible reserve estimates based on the variability in the historical claims data.
- Stochastic reserving provides a probabilistic view of the adequacy of technical provisions and helps assess the potential variability in future claims payments.

In addition to these methods, insurers may use a combination of approaches or develop custom models based on their specific products, data availability, and risk profiles. The choice of valuation approach depends on factors such as the nature of the insurance contracts, the availability and quality of data, regulatory requirements, and the desired level of granularity in the analysis.

It's important to note that the valuation of technical provisions is an ongoing process that requires regular updates and refinements based on new information, changes in assumptions, and emerging trends in the insurance market. Insurers should also consider the potential impact of external factors, such as economic conditions, regulatory changes, and technological advancements, on the valuation of their technical provisions.

3. Using generative AI for the valuation of life insurance technical provisions



Generative AI, such as Generative Adversarial Networks (GANs) and Variational Autoencoders (VAEs), can be applied to the valuation of life insurance provisions, offering several potential benefits. Here's how generative AI can be utilized in this context:

Synthetic Data Generation:

- Generative AI models can be used to generate synthetic policy and claims data that mimics the characteristics and distributions of real-life insurance data.
- Synthetic data can augment limited historical data, allowing insurers to train more robust and accurate models for valuing life insurance provisions.
- Generative AI can help insurers assess the sensitivity of their valuation models to different assumptions and risk factors by generating diverse scenarios and edge cases.

Mortality and Longevity Modeling:

- Generative AI can be employed to model mortality and longevity patterns, capturing complex dependencies and trends in population demographics.

- GANs or VAEs can learn the underlying distributions of mortality rates across different age groups, genders, and risk factors.
- By generating realistic mortality scenarios, generative AI can help project future cash flows and estimate the long-term liabilities associated with life insurance policies.

Policyholder Behavior Modeling:

- Generative AI can be used to model policyholder behavior, such as lapse rates, surrender rates, and premium payment patterns.
- By learning from historical policyholder data, generative models can generate realistic scenarios of policyholder actions under various economic and personal circumstances.
- These generated scenarios can help insurers assess the impact of policyholder behavior on the valuation of life insurance provisions and make more informed assumptions in their models.

Economic Scenario Generation:

- Generative AI can be utilized to generate plausible economic scenarios, including interest rates, inflation rates, and asset returns.
- VAEs or GANs can learn the joint distributions of economic variables and generate coherent scenarios that capture the dependencies and correlations among them.
- These generated economic scenarios can be used as inputs to stochastic valuation models, enabling insurers to assess the impact of different economic conditions on the value of life insurance provisions.

Liability Cash Flow Projection:

- Generative AI can be employed to project future liability cash flows associated with life insurance policies.
- By combining generated mortality, policyholder behavior, and economic scenarios, insurers can simulate the expected cash outflows over the policies' lifetimes.
- These generated cash flow projections can aid in valuing life insurance provisions, allowing insurers to estimate the present value of future liabilities accurately.

Sensitivity Analysis and Stress Testing:

- Generative AI can facilitate sensitivity analysis and stress testing of life insurance provision valuations.
- By generating a wide range of scenarios with varying assumptions and risk factors, insurers can assess the robustness of their valuation models and identify potential vulnerabilities.
- Generative AI can help insurers explore the impact of extreme events or tail risks on the adequacy of their life insurance provisions.

Model Validation and Benchmarking:

- Generative AI can be used to validate and benchmark traditional valuation models for life insurance provisions.
- By generating synthetic datasets with known properties and comparing the results of traditional models against generative AI models, insurers can assess the accuracy and reliability of their existing valuation approaches.
- This validation process can help identify potential biases, limitations, or areas for improvement in the current valuation models.

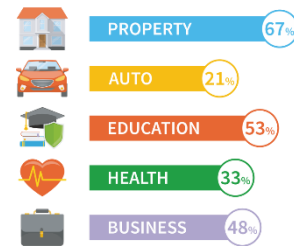
To leverage the benefits of generative AI in the valuation of life insurance provisions, insurers need to have access to sufficient and high-quality historical data for training the models. They should also ensure that the generated scenarios align with real-world dynamics and comply with relevant regulations and actuarial principles.

Collaboration between actuaries, data scientists, and domain experts is crucial to ensure the appropriate application of generative AI techniques and the interpretation of the generated results. Generative AI should be used as a complementary tool to enhance and validate traditional valuation methods rather than as a complete replacement.

As with any AI application, the use of generative AI in the valuation of life insurance provisions should be subject to rigorous governance, validation, and monitoring processes to ensure the reliability, fairness, and explainability of the models and their outputs.

4. Using generative AI for the valuation of non-life insurance technical provisions

POPULAR TYPES OF INSURANCE



Generative AI techniques, such as Generative Adversarial Networks (GANs) and Variational Autoencoders (VAEs), can be applied to the valuation of non-life insurance provisions, offering several potential benefits. Here's how generative AI can be utilized in this context:

Claims Data Generation:

- Generative AI models can be used to generate synthetic claims data that mimics the characteristics and distributions of real-world claims.
- By learning from historical claims data, GANs or VAEs can generate realistic scenarios of claim frequencies, severities, and development patterns.
- Synthetic claims data can augment limited historical data, allowing insurers to train more robust and accurate models for valuing non-life insurance provisions.

Loss Reserve Estimation:

- Generative AI can be employed to estimate loss reserves, which represent the expected future claims payments for incurred but not yet fully settled claims.
- By generating plausible future claims development scenarios, generative models can help insurers project the ultimate claims cost and estimate the required loss reserves.
- This approach can capture the uncertainty and variability in claims development patterns and provide a range of possible reserve estimates.

Claims Triaging and Anomaly Detection:



- Generative AI can assist in claims triaging by generating examples of normal and anomalous claims patterns.
- By training generative models on historical claims data, insurers can identify unusual or potentially fraudulent claims that deviate from the expected patterns.
- This can help streamline claims processing, improve fraud detection, and optimize resource allocation in claims management.

Exposure Simulation:

- Generative AI can be used to simulate realistic exposure scenarios, considering factors such as policy characteristics, policyholder demographics, and geographic locations.
- By generating diverse exposure profiles, insurers can assess the potential impact of different underwriting strategies or market segments on the valuation of non-life insurance provisions.
- This can help insurers make informed decisions about pricing, risk selection, and reinsurance arrangements.

Natural Catastrophe Modeling:

- Generative AI can be applied to model natural catastrophe events, such as hurricanes, earthquakes, or floods, which can have a significant impact on non-life insurance provisions.
- By learning from historical catastrophe data and simulating plausible event scenarios, generative models can help insurers estimate the potential losses and assess the adequacy of their provisions.
- This approach can capture the complex dependencies and spatial correlations among catastrophe events and provide a more comprehensive view of the associated risks.

Scenario Analysis and Stress Testing:

- Generative AI can facilitate scenario analysis and stress testing of non-life insurance provisions.
- By generating a wide range of plausible scenarios, including extreme events or economic downturns, insurers can assess the resilience of their provisions under different stress conditions.
- This can help identify potential vulnerabilities, optimize capital allocation, and inform risk management strategies.

Reinsurance Optimization:

- Generative AI can be used to optimize reinsurance strategies for non-life insurance portfolios.
- By simulating different reinsurance structures and attachment points, insurers can assess the impact on the valuation of their provisions and identify the most efficient risk transfer arrangements.
- Generative models can help insurers evaluate the trade-offs between risk retention and reinsurance costs, enabling data-driven decision-making in reinsurance optimization.

In order to effectively leverage generative AI in the valuation of non-life insurance provisions, insurers need to have access to sufficient and high-quality historical claims data for training the models. They should also ensure that the generated scenarios align with real-world dynamics and comply with relevant regulations and actuarial standards.

Collaboration between actuaries, data scientists, and domain experts is essential to ensure the appropriate application of generative AI techniques and the interpretation of the generated results. Generative AI should be used as a complementary tool to enhance and validate traditional valuation methods rather than as a complete replacement.

As with any AI application, the use of generative AI in the valuation of non-life insurance provisions should be subject to rigorous governance, validation, and monitoring processes to ensure the reliability, fairness, and explainability of the models and their outputs. Insurers should also consider generative models' potential limitations and biases and regularly update and refine them as new data becomes available.

5. Our Experience in IFRS 17

HOW TO GET A LIFE INSURANCE POLICY?



IFRS 17 is a comprehensive accounting standard for insurance contracts that introduces significant changes to the way insurers measure, present, and disclose their insurance liabilities. The standard requires insurers to use a current measurement



approach, which reflects the time value of money, the risk associated with the insurance contracts, and the financial impact of options and guarantees embedded in the contracts.

The approach to implementing IFRS 17 involves several key components and considerations:

Measurement Models:

- **General Measurement Model (GMM):** The default model under IFRS 17, which applies to most insurance contracts. It requires insurers to measure insurance liabilities using a current fulfillment value, which comprises the present value of future cash flows, a risk adjustment for non-financial risk, and a contractual service margin (CSM) representing the unearned profit.
- **Premium Allocation Approach (PAA):** A simplified approach allowed for short-duration contracts or contracts that meet certain eligibility criteria. Under the PAA, insurers measure the liability for remaining coverage using the unearned premium and the liability for incurred claims using the present value of future cash flows and a risk adjustment.
- **Variable Fee Approach (VFA):** Applicable to insurance contracts with direct participation features, where policyholders participate in the returns of underlying items. The VFA adjusts the CSM for changes in the variable fee earned by the insurer.

Grouping of Contracts:

- IFRS 17 requires insurers to group insurance contracts based on their level of profitability and risk characteristics.
- Contracts are grouped into portfolios, which are further divided into annual cohorts and profitability buckets (onerous, no significant risk of becoming onerous, and others).
- The grouping of contracts affects the measurement and recognition of the CSM and the timing of profit recognition.

Transition:

- IFRS 17 provides three transition approaches: the full retrospective approach, the modified retrospective approach, and the fair value approach.
- Insurers need to assess the availability of historical data and the practicality of applying each approach

to determine the most appropriate transition method for their circumstances.

- The choice of transition approach can significantly impact the opening balance sheet and future profit recognition.

Data and Systems:

- Implementing IFRS 17 requires significant changes to insurers' data management and IT systems.
- Insurers need to ensure they have the necessary data granularity, accuracy, and completeness to support the measurement models and disclosure requirements.
- Upgrades or replacements of existing systems may be necessary to handle the increased complexity and computational requirements of IFRS 17.

Actuarial Models and Assumptions:

- IFRS 17 requires insurers to use current and explicit assumptions in measuring insurance liabilities.
- Actuarial models need to be adapted or developed to incorporate the requirements of IFRS 17, including the projection of future cash flows, the determination of discount rates, and the estimation of risk adjustments.
- Assumptions should be regularly reviewed and updated to reflect changes in the economic environment, policyholder behavior, and other relevant factors.

Financial Impact and Stakeholder Communication:

- IFRS 17 can significantly impact insurers' financial statements, key performance indicators, and regulatory capital positions.
- Insurers need to assess the financial implications of IFRS 17 and develop strategies to manage the potential volatility in reported results.
- Clear and transparent communication with stakeholders, including investors, analysts, and regulators, is crucial to explain the changes brought about by IFRS 17 and their impact on the insurer's financial performance.

Governance and Controls:

- Implementing IFRS 17 requires robust governance and internal controls to ensure the reliability and accuracy of financial reporting.
- Insurers should establish appropriate policies, procedures, and controls for data management, model validation, assumption setting, and financial reporting processes.
- Regular monitoring, testing, and review of IFRS 17 processes and results are necessary to maintain compliance and identify areas for improvement.

Implementing IFRS 17 is a complex and multi-faceted undertaking that requires significant resources, expertise, and cross-functional collaboration within insurance organizations. Insurers must develop a comprehensive implementation plan, engage with stakeholders, and allocate sufficient time and resources to transition to the new standard successfully.

Here are some exercises in the course about the approach of IFRS 17

Exercise of Measurement Models:

An insurer has a portfolio of term life insurance contracts with a coverage period of 10 years. Under IFRS 17, the insurer applies the General Measurement Model (GMM) to measure the insurance liabilities. They project the future cash inflows (premiums) and outflows (claims, expenses) associated with the contracts, discount them to the present value using current discount rates and add a risk adjustment for non-financial risk. The difference between the present value of cash inflows and outflows, less the risk adjustment, forms the contractual service margin (CSM), which represents the unearned profit to be recognized over the coverage period.

Exercise of Grouping of Contracts:

An insurer offers both term life insurance and whole life insurance products. They group the contracts into separate portfolios based on their distinct risk characteristics. Within each portfolio, the contracts are further divided into annual cohorts based on the year of issuance. The insurer then assesses the profitability of each cohort at initial recognition and groups them into onerous, no significant risk of becoming onerous, and other contracts. This

grouping affects the measurement and recognition of the CSM and helps provide transparency into the profitability of different product lines.

6. Experience in Fermac Risk modeling market risk in insurance companies

HOW TO GET A LIFE INSURANCE POLICY?



Modeling Market Risk is a crucial component of the Solvency II framework, as it helps insurance companies assess and manage the potential financial losses arising from adverse movements in market prices. Market Risk encompasses various risk factors, such as interest rates, equity prices, exchange rates, and credit spreads. Here are some approaches for modeling Market Risk in Solvency II, along with exercises and case studies in our course:

Exercise of Standard Formula:

Suppose an insurer uses the Standard Formula prescribed by Solvency II to calculate its Solvency Capital Requirement (SCR) for Market Risk. The Standard Formula provides a standardized approach that applies pre-defined stress scenarios to each market risk sub-module, such as interest rate risk, equity risk, and currency risk. The insurer inputs its asset exposures into the Standard Formula and obtains the SCR for Market Risk based on the aggregated impact of the stress scenarios.

Exercise of Internal Models:

A large insurance company develops its own internal model to assess Market Risk. The internal model is tailored to the insurer's specific asset portfolio, risk profile, and investment strategies. The model incorporates advanced statistical techniques, such as Monte Carlo simulations, to generate a large number of scenarios for market risk factors. The insurer uses the internal model to calculate its SCR for Market Risk, taking into account the dependencies and diversification effects between different risk factors.

Exercise of Value-at-Risk (VaR) and Expected Shortfall (ES):



An insurer uses Value-at-Risk (VaR) and Expected Shortfall (ES) measures to quantify its Market Risk exposure. VaR estimates the maximum potential loss over a given time horizon at a specified confidence level, while ES measures the average loss beyond the VaR threshold. These risk measures help the insurer assess its potential losses under normal and stressed market conditions.

Exercise of Stress Testing and Scenario Analysis:

An insurer conducts stress tests and scenario analyses to evaluate the impact of extreme market events on its financial position. The insurer defines a range of stress scenarios, such as a significant increase in interest rates, a sharp decline in equity markets, or a widening of credit spreads. The insurer then assesses the impact of these scenarios on its assets, liabilities, and capital requirements. Stress testing helps the insurer identify potential vulnerabilities and develop risk mitigation strategies.

Exercise of Economic Scenario Generators (ESGs):

An insurer uses Economic Scenario Generators (ESGs) to simulate many plausible future economic scenarios. ESGs are sophisticated models that generate consistent and realistic paths for market risk factors, such as interest rates, equity returns, and inflation. The insurer uses these generated scenarios as inputs to its asset-liability management (ALM) models and valuation frameworks. By analyzing the results across a wide range of scenarios, the insurer can assess the robustness of its investment strategies and make informed risk management decisions.

Asset-Liability Management (ALM):

An insurer integrates Market Risk modeling into its Asset-Liability Management (ALM) framework. ALM involves managing the insurer's assets and liabilities in a coordinated manner to ensure that the insurer can meet its obligations to policyholders. The insurer uses ALM models to project its asset and liability cash flows under different market scenarios, considering the interactions between market risk factors and insurance risks. ALM helps the insurer optimize its investment strategies, match asset and liability durations, and manage liquidity risk.

These approaches for modeling Market Risk in Solvency II help insurers assess their exposure to market fluctuations, calculate their capital requirements, and make informed risk management decisions. The choice of approach depends on factors such as the insurer's size, complexity, risk profile, and available resources.

It's important to note that modeling Market Risk is an ongoing process that requires regular updates and validation. Insurers need to monitor their market risk exposures, adapt their models to changing market conditions and regulations, and continuously enhance their risk management practices to ensure compliance with Solvency II and maintain financial stability.

7. Non-Life Underwriting Risk



ABOUT 31% DISASTERS



NEAR 48% TRAVELS

Non-Life Underwriting Risk is a critical component of the Solvency II framework, which aims to ensure the financial stability and solvency of insurance companies in the European Union. Under Solvency II, insurers are required to assess and quantify their non-life underwriting risk to determine the appropriate level of capital they need to hold. Here are some common approaches used for non-life underwriting risk assessment under Solvency II:

Standard Formula:

- The standard formula is a prescribed approach provided by the Solvency II regulations for calculating the Solvency Capital Requirement (SCR) for non-life underwriting risk.
- It consists of pre-defined formulas and parameters based on the insurer's business lines, premium volumes, and claims history.
- The standard formula is relatively simple to implement and provides a standardized approach for assessing non-life underwriting risk.



Internal Models:

- Internal models are custom-built models developed by insurers to assess their specific non-life underwriting risk profile.
- These models are tailored to the insurer's business operations, risk characteristics, and data availability.
- Internal models allow for a more granular and sophisticated assessment of non-life underwriting risk compared to the standard formula.
- However, the development and approval of internal models require significant resources and are subject to strict regulatory requirements and validation processes.

Scenario Analysis:

- Scenario analysis involves assessing the impact of specific adverse scenarios on the insurer's non-life underwriting risk.
- Insurers define a range of plausible stress scenarios, such as extreme weather events, economic downturns, or claims frequency or severity changes.
- The impact of these scenarios on the insurer's underwriting performance, claims reserves, and capital requirements is evaluated.
- Scenario analysis helps identify potential vulnerabilities and informs risk management strategies.

Stochastic Modeling:

- Stochastic modeling involves generating a large number of simulated scenarios to assess the distribution of potential outcomes for non-life underwriting risk.
- It uses statistical techniques, such as Monte Carlo simulations, to generate random scenarios based on historical data and expert judgment.
- Stochastic modeling captures the inherent uncertainty and variability in claims experience and provides a probabilistic assessment of the insurer's capital requirements.

Reinsurance Modeling:

- Reinsurance is a risk mitigation technique in which insurers transfer a portion of their non-life underwriting risk to reinsurance companies.

- Reinsurance modeling involves assessing the impact of reinsurance arrangements on the insurer's underwriting risk profile and capital requirements.
- It considers factors such as reinsurance contract terms, retention levels, and the creditworthiness of reinsurance counterparties.
- Reinsurance modeling helps optimize the insurer's reinsurance strategy and ensures appropriate risk transfer and capital relief.

Sensitivity Analysis:

- Sensitivity analysis involves assessing the impact of changes in key assumptions or risk factors on the insurer's non-life underwriting risk.
- It examines how variations in assumptions, such as claims frequency, severity, or expense ratios, affect the insurer's capital requirements and solvency position.
- Sensitivity analysis helps identify the most influential risk drivers and informs risk management decisions.

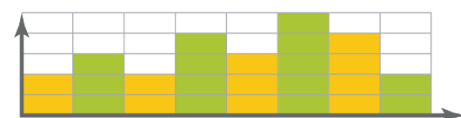
Reverse Stress Testing:

- Reverse stress testing starts with a predefined adverse outcome, such as a breach of the SCR or a significant loss and works backward to identify the scenarios that could lead to such an outcome.
- It helps insurers understand the extreme events or combinations of risk factors that could threaten their solvency.
- Reverse stress testing informs risk appetite setting, risk mitigation strategies, and contingency planning.

These approaches are not mutually exclusive, and insurers often use a combination of methods to assess their non-life underwriting risk under Solvency II. The choice of approach depends on factors such as the insurer's size, complexity, risk profile, and available resources.

8. Quantum computing for modeling non-life underwriting risk

INSURANCE PAYMENTS





Quantum computing has the potential to revolutionize the modeling of non-life underwriting risk by leveraging the unique properties of quantum systems. Here's how quantum computing can be applied to model non-life underwriting risk:

Quantum Machine Learning:

- Quantum machine learning algorithms can be used to develop predictive models for non-life underwriting risk.
- Quantum-enhanced algorithms, such as quantum support vector machines (QSVM) and quantum neural networks (QNN), can potentially provide faster and more accurate risk assessment compared to classical machine learning techniques.
- Quantum machine learning models can handle high-dimensional data and capture complex patterns and dependencies in the underwriting data.

Quantum Optimization for Risk Segmentation:

- Quantum optimization algorithms, such as quantum annealing or the quantum approximate optimization algorithm (QAOA), can be used to solve complex optimization problems in risk segmentation.
- These algorithms can efficiently explore a vast space of possible risk segments and identify the optimal segmentation strategies based on policy characteristics and risk profiles.
- Quantum optimization can help insurers find the most effective way to group policies into homogeneous risk segments, enabling targeted underwriting and pricing strategies.

Quantum Simulation for Scenario Analysis:

- Quantum simulation can be used to generate realistic scenarios and assess the impact of various risk factors on the underwriting portfolio.
- Quantum computers can efficiently simulate complex systems and model the interactions between different risk variables, such as economic conditions, policyholder behavior, and catastrophe events.
- By running quantum simulations, insurers can evaluate the potential outcomes of different underwriting strategies and assess the resilience of their portfolios under various stress scenarios.

Quantum Amplitude Estimation for Loss Modeling:

- Quantum amplitude estimation (QAE) can be used to estimate the probability of different loss scenarios in non-life underwriting.
- QAE allows for the efficient estimation of probabilities associated with rare events or tail risks, which are crucial in modeling extreme loss scenarios.
- By leveraging QAE, insurers can obtain more accurate estimates of potential losses and make informed decisions about risk retention and reinsurance strategies.

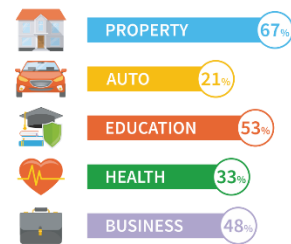
It's important to note that the application of quantum computing to non-life underwriting risk modeling is still in the early stages of research and development. While quantum computing offers promising potential, there are challenges related to the scalability and reliability of quantum hardware and the development of quantum algorithms specific to insurance use cases.

Insurers interested in exploring quantum computing for non-life underwriting risk modeling should collaborate with quantum computing experts, research institutions, and technology providers to stay updated on the latest advancements and assess the feasibility and benefits of quantum solutions.

As quantum computing technologies mature and become more accessible, insurers that proactively investigate and experiment with quantum applications may gain a competitive advantage in terms of risk assessment accuracy, computational efficiency, and overall underwriting performance.

9. Modeling of Life Underwriting Risk in Solvency II

POPULAR TYPES OF INSURANCE



In the Solvency II framework, the modeling of Life Underwriting Risk is crucial for assessing the capital requirements and ensuring the solvency of life



insurance companies. Life Underwriting Risk arises from the uncertainties associated with mortality, longevity, disability, morbidity, lapse, and expense risks. Here are the key approaches for modeling Life Underwriting Risk under Solvency II:

Standard Formula:

- The standard formula is a prescribed approach provided by the Solvency II regulations for calculating the Solvency Capital Requirement (SCR) for Life Underwriting Risk.
- It consists of pre-defined stress scenarios and risk factors for each sub-module of Life Underwriting Risk, such as mortality, longevity, disability, lapse, and expense risks.
- The standard formula applies standardized shocks to the best estimate assumptions and calculates the impact on the insurer's liabilities and own funds.
- While the standard formula provides a simplistic approach, it may not fully capture the specific risk profile of individual insurers.

Internal Models:

- Internal models are custom-built models developed by insurers to assess their specific Life Underwriting Risk profile.
- These models are tailored to the insurer's product offerings, policyholder characteristics, and data availability.
- Internal models allow for a more granular and sophisticated assessment of Life Underwriting Risk than the standard formula.
- They can incorporate company-specific assumptions, risk dependencies, and management actions.
- The development and approval of internal models require significant resources and are subject to strict regulatory requirements and validation processes.

Stochastic Modeling:

- Stochastic modeling involves generating a large number of simulated scenarios to assess the distribution of potential outcomes for Life Underwriting Risk.
- It uses statistical techniques, such as Monte Carlo simulations, to generate random scenarios based on probability distributions of key risk factors, such as mortality rates, lapse rates, and interest rates.

- Stochastic modeling captures the inherent uncertainty and variability in life insurance risks and provides a probabilistic assessment of the insurer's capital requirements.
- It allows for assessing tail risks and quantifying the impact of extreme events on the insurer's solvency position.

Stress Testing and Scenario Analysis:

- Stress testing and scenario analysis involve assessing the impact of specific adverse scenarios on the insurer's Life Underwriting Risk.
- Insurers define a range of plausible stress scenarios, such as significant changes in mortality rates, lapse rates, or interest rates.
- The impact of these scenarios on the insurer's liabilities, own funds, and capital requirements is evaluated.
- Stress testing and scenario analysis help identify potential vulnerabilities and inform risk management strategies.

Longevity Risk Modeling:

- Longevity risk is a significant component of Life Underwriting Risk, particularly for annuity and pension products.
- Longevity risk modeling involves assessing the impact of changes in mortality improvements on the insurer's liabilities and capital requirements.
- It requires the use of sophisticated mortality models, such as stochastic mortality models or prospective mortality tables, to project future mortality rates.
- Longevity risk modeling helps insurers quantify the financial impact of policyholders living longer than expected and informs risk mitigation strategies, such as longevity swaps or reinsurance.

Policyholder Behavior Modeling:

- Policyholder behavior, such as lapse rates and surrender rates, can significantly impact Life Underwriting Risk.
- Policyholder behavior modeling involves assessing the impact of changes in policyholder behavior on the insurer's liabilities and capital requirements.
- It requires analyzing historical policyholder data, identifying key risk drivers, and developing predictive models.



- Policyholder behavior modeling helps insurers understand the sensitivity of their liabilities to policyholder actions and informs product design and pricing decisions.

Reinsurance Modeling:

- Reinsurance is a risk mitigation technique used by life insurers to transfer a portion of their Life Underwriting Risk to reinsurance companies.
- Reinsurance modeling involves assessing the impact of reinsurance arrangements on the insurer's risk profile and capital requirements.
- It considers factors such as reinsurance contract terms, retention levels, and the creditworthiness of reinsurance counterparties.
- Reinsurance modeling helps optimize the insurer's reinsurance strategy and ensures appropriate risk transfer and capital relief.

These approaches are not mutually exclusive, and life insurers often use a combination of methods to assess their Life Underwriting Risk under Solvency II. The choice of approach depends on factors such as the insurer's size, complexity, product mix, and available resources.

trained model can then be used to estimate the mortality risk for new policyholders based on their individual characteristics.

Exercise of Mortality Modeling:

An insurer aims to improve its mortality projections for annuity products. It gathers a large dataset of historical mortality rates and demographic and socio-economic factors. Using a deep learning model, such as a recurrent neural network (RNN), it captures the complex patterns and dependencies in the mortality data. The model learns to predict future mortality rates based on historical data and can be used to assess longevity risk and set appropriate reserves.

Exercise of Lapse and Surrender Modeling:

An insurer wants to understand the drivers of policyholder lapse and surrender behavior. They collect data on policyholder characteristics, policy features, and lapse/surrender events. Using a random forest algorithm, they build a model that identifies the most important variables influencing lapse and surrender rates. The model can predict the likelihood of lapse or surrender for individual policies, helping the insurer optimize pricing and manage liquidity risk.

Exercise of Anomaly Detection:

An insurer wants to detect potential fraud in life insurance claims. They apply an unsupervised learning technique, such as isolation forest, to identify anomalous claim patterns. The algorithm learns the normal behavior of claims and flags any claims that deviate significantly from the norm. The flagged claims can then be investigated further for potentially fraudulent activities.

Case Study of Natural Language Processing (NLP):

An insurance company receives a large volume of medical reports and underwriting notes in textual format. They use NLP techniques such as named entity recognition (NER) and sentiment analysis to extract relevant information efficiently. NER can identify and extract key medical terms, diagnoses, and treatments from the reports, while sentiment analysis can assess the overall tone and sentiment of the notes. This automated information extraction

10. Experience in Fermac Risk in Machine Learning applied in modeling life risk in Solvency II

HOW TO GET A LIFE INSURANCE POLICY?



Let's explore case studies and exercises during the course in machine learning to model life underwriting risk in Solvency II.

Exercise of Predictive Modeling:

Suppose an insurer wants to predict the mortality risk of its policyholders. It collects historical data on policyholder characteristics (e.g., age, gender, health status) and mortality outcomes. Using a gradient boosting machine (GBM) algorithm, it trains a predictive model that learns the relationship between these variables and mortality risk. The



helps underwriters make more informed decisions and speeds up the underwriting process.

Exercise of Stochastic Modeling and Simulation:

An insurer wants to assess the impact of different economic scenarios on its life insurance portfolio. To this end, it uses a generative adversarial network (GAN) to generate realistic economic scenarios, such as interest rate paths and equity market returns. These generated scenarios are then used as inputs to a stochastic simulation model that projects the insurer's assets, liabilities, and capital requirements under each scenario. This allows the insurer to evaluate the resilience of its portfolio and make informed risk management decisions.

Exercise of Model Validation and Interpretation:

An insurer has developed a machine learning model to predict the lapse risk of its policies. They use cross-validation and backtesting techniques to validate the model's performance. They compare the model's predictions against actual lapse events to assess its accuracy and reliability. Additionally, they apply model interpretation methods, such as SHAP (Shapley Additive explanations), to understand the key features driving the model's predictions. This helps ensure transparency and explainability in the model's decision-making process.

These exercises and case studies illustrate how machine learning approaches can be applied to various aspects of life underwriting risk modeling in Solvency II. Machine learning algorithms can uncover patterns, make predictions, and support data-driven decision-making by leveraging historical data. However, it's crucial to emphasize that machine learning models should be used with actuarial expertise and undergo rigorous validation and interpretation to ensure their reliability and compliance with regulatory requirements.